



Lead/Director of Advancement

Purpose Statement:

Empower the emerging generations with skills to lead in real life by building and cultivating a thriving donor base to fund student leadership training and programs in the U.S. and around the world.

Reports to:

Vice President of Business Services & Advancement

Responsibilities:

- Develop diversified advancement strategies to exceed revenue goals including increased recurring gifts, individual/philanthropic gifts, corporate grants, and foundation grants
- Work directly with the Marketing Team to expertly communicate the Growing Leaders story in the most compelling manner that grows an informed and engaged donor base
- Create annual reports and a grant reporting system that provides both current updates and vision casting statements
- Ready to travel in support of Growing Leaders' international efforts in support of our BHAG of reaching millions of young influencers who solve problems and serve people in their communities

Qualifications:

- College degree
- A minimum of five years' experience in a multi-faceted fundraising role
- Demonstrated excellence and success in cultivating relationships through strong communication and people skills
- Successful history of setting and achieving goals through innovative fundraising marketing strategies

Work Schedule: This position is based in the Growing Leaders office in Peachtree Corners, GA. Office hours are 8:30am to 5:00pm. You can work from anywhere on Wednesdays (Deep Work) and remotely on Fridays. The position may require some work in the evenings or on weekends for certain events but rarely. There is flexibility in work locations allowed as needed.

In addition, Growing Leaders will cover 100% of your individual employee premiums for health, dental, vision and life insurance. Please note this is subject to change each year.

Growing Leaders also offers the following benefits:

- Unlimited paid annual vacation with approval of your direct report. You should also know that the Growing Leaders office also closes for fourteen paid holidays a year.
- 10 work from anywhere days.
- After one year of employment, we will pay for 100% coverage of a long-term disability plan.
- You can also contribute pre-tax savings to a 403b retirement plan. We currently do not offer a match at this time.